

A experiencia **horr**[®] 
REINVENTAMOS LOS CÁLCULOS

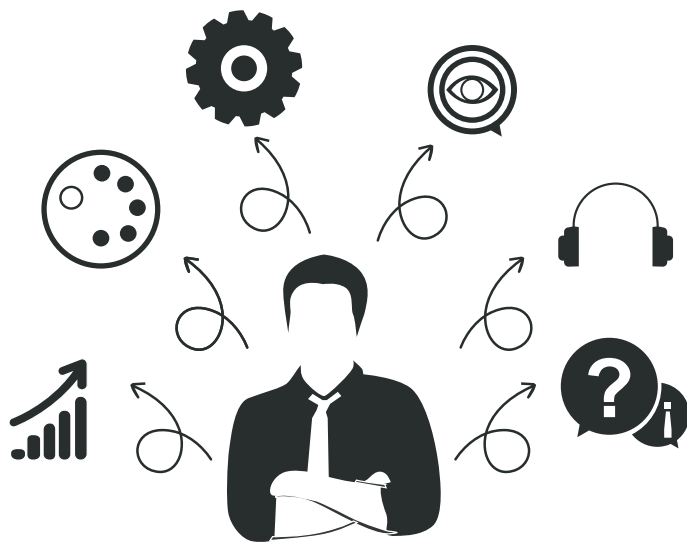


Together, we can get a world more friendly and sustainable.

**We offer our customers comprehensive solutions ,formed
with products and services that allow them a demonstrable
savings in your company, looking for a
future more efficient in managing its resources, keeping
services , comfort and quality of life .**

KNOW US

Our experience and a great diversity of clients support us



Experiencia Ahorro born as part of a group of companies, which offer their customers the opportunity to enjoy the new technologies without having to perform a previous investment, amortizing the change with the savings generated by its own use.

Experiencia Ahorro diversifies its line of business since its inception, to provide its customers a comprehensive solution, managing resources and maintaining services that optimize the efficiency to obtain maximum savings.

Currently, **Experiencia Ahorro** is composed of different divisions that help get more agile way to different sectors to provide them with the greatest possible savings.

**We work daily in search an efficient future,
in getting a greater comfort
and better quality of life.**



WORK TEAM

The experience in our company is one of our values

Our team gives its best for a common target, minimize, maximize and share knowledge among team members for maximum cooperation between them.

We are characterized by:

- Absolute personal responsibility for what they make, adapting to changes in the team.
- Constant curiosity to improve and learn.
- Guided by their attitude in day to day and have performance as a personal reference when no one is watching them and things are not going well.
- Have attention to detail.
- They never stop improving, always defying logic and wonder, how can we improve this?

R + D + i

Ability to search and introduce novelties

The main function of the Department of Research, Development and Innovation, is to create new quality products to meet changing market and increasingly demanding.

This department has acquired a great weight within the company, because it is the main engine for the conception and development of new products by the Department of Marketing.

The Department manages major projects annually, ranging from the creation of new products to improve the quality and refinement of existing between different brands of the Group. Basically its activity is concentrated in three specific areas:

- Creation and development of new products.
- Efficient development of projects to promote efficient habits among the population and adapt to new technologies.
- Optimizing costs and product functionality maintaining its contrasted quality.

SOLUTIONS

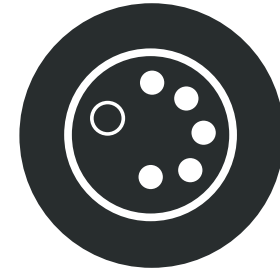
Offering the most technologically advanced solutions



Meet the client brings us closer to know better what their needs are.



A comprehensive analysis involves identifying and classifying segments of interest.



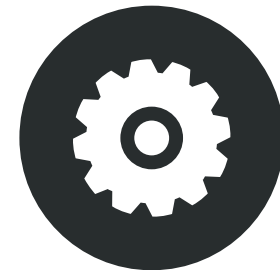
With customization, will have advanced features and better management of their services.



Our crew ensures the correct operation of the installation.



We can not only consider the cost savings. Optimize your time, work, and security is also saving.



Maintain and prevent any incident, so that our customers have the confidence that nothing will fail.

DIVISIONS

A global solution of products & services

LIGHTING



We conducted a free, personalized advice. Knowing his current state we will make a proposal to implement savings achieved involving a optimizing the management of your lighting.

EFFICIENCY ENERGY



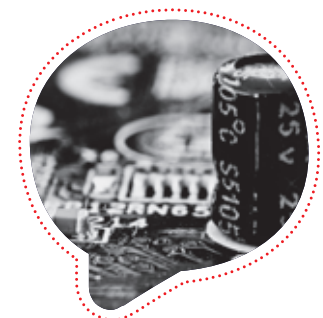
We work to keep abreast of the market updates and news. And thus offer our customers the best solutions for savings.

AUTOMOTIVE



As important it is to have a good fleet, as take precise handling and controlled. Thanks to the combination of a number of tools, we are able to reduce their fuel consumption in a high percentage.

MANAGEMENT



We offer work in a quick and precise manner, with programs tailored to your company.

We work with software leaders in each sector.



Looking to the future

New trends in the lighting industry, forcing adapt to changing times. Thus begins the development of the new LED technology, which is committed to the environment through energy savings it produces.

DALED

A product designed to last

Experiencia Ahorro Lighting Division offers the brand **DALED**[®], technology of high-precision with direct impact on the energy bill savings, providing a significant improvement in durability and light quality. Quality materials of well recognized brands support the manufacturing process, which allows us to get the best product.

With, **DALED**[®] we want the savings occurring since we came into contact with the customer. We understand our customers and value their time and their work allows us to offer a comprehensive management. Studies, planning, installation and maintenance without intermediaries shape us as the best partner.

SOLUTION

We value your time. We offer a comprehensive management

PERSONALIZED STUDY.

None of our customers is the same. Understanding this, we come to your company to conduct a preliminary study of your needs, checking facilities and current light levels.

DESIGN AND MANUFACTURING.

Our Department of Research, Development and Innovation has developed and evolved through experience in energy efficiency. This department is the cornerstone from which arise all our products and own brands.

Ongoing research in which our team works, has developed as a response adapted to the needs of our customers. Always get the best solution and offer the highest Guarantees in each of our actions has enabled us to support our product with certificates **UNE-EN-ISO 9001:2008/UNE-en-iso 14001: 2004 and CE marking.**

ASSEMBLY, INSTALLATION AND COMMISSIONING.

We have higher level professionals to optimize assembly time and offer the best guarantees on the correct operation of all facilities that perform.

The installation culminates a process of study, design and manufacture for which we maintain a constant attention through various checkpoints. That control and compliance with all regulations to which we adapt constantly, allows us to give the best service to our customers.

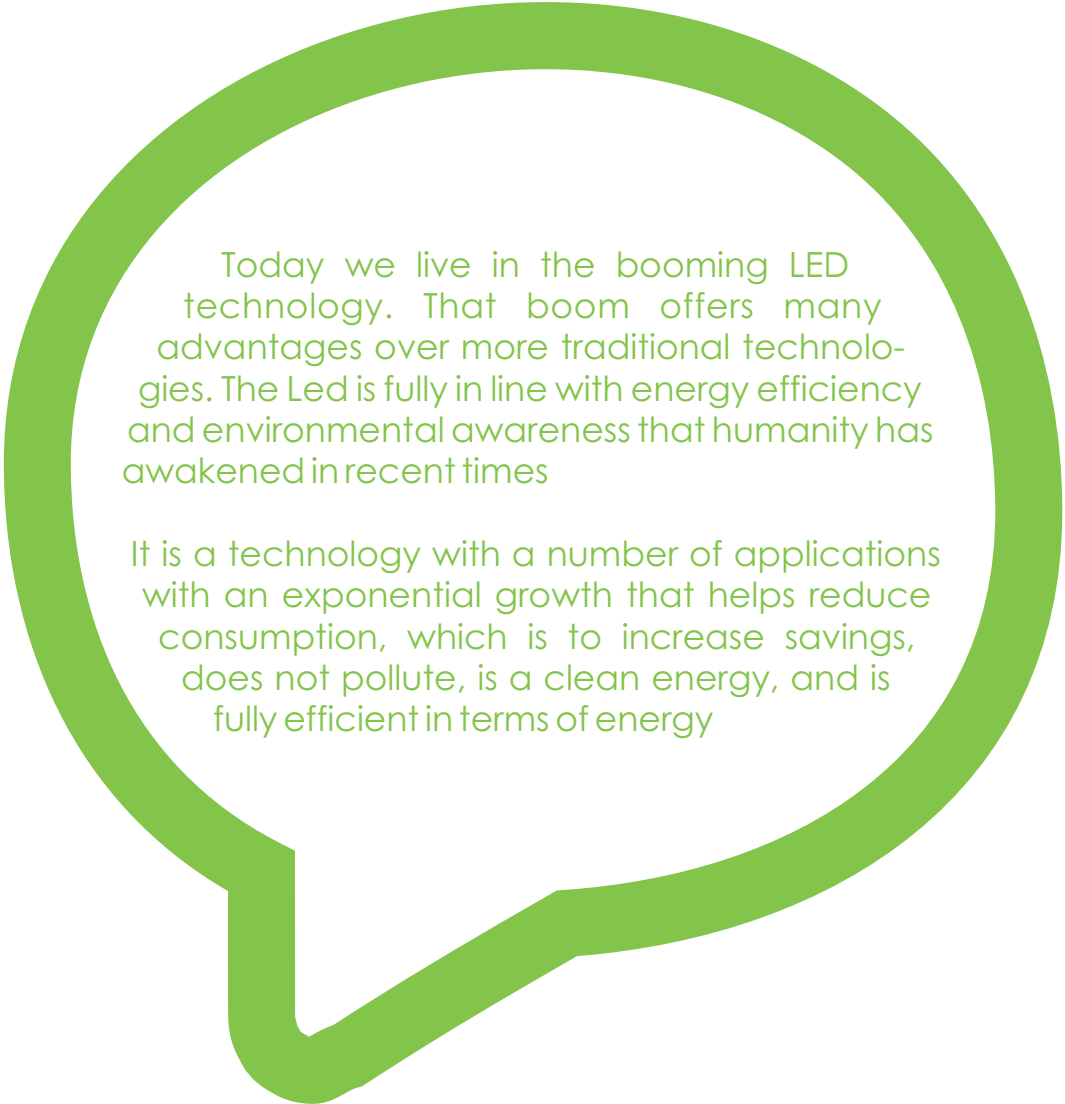
BENEFITS

It will get better lighting with lower consumption

Besides improving city life, environmental policies contribute to an overall benefit for the entire planet. A reduction in energy consumption significantly lower emissions of greenhouse gases.

DALED® works to ensure more efficient lighting. It is a commitment for everyone.

- **Less investment, higher efficiency.** With better lighting performance. Daled is amortized with the immediate savings produces in electricity bills.
- **A comprehensive, efficient and easy system.** Safe management, providing reduction and control energy consumption accurately, creating a lighting system more efficient and environmentally friendly.
- **A product designed to last.** Up to 15 year warranty guarantee product durability, with a lifespan de 75.000a100.00 hours.
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- **A strong commitment to the environment.** No visual pollution occurs. The light distribution is a direct focus and the lighting is uniform. No harmful emissions to the environment without high temperatures.



Today we live in the booming LED technology. That boom offers many advantages over more traditional technologies. The Led is fully in line with energy efficiency and environmental awareness that humanity has awakened in recent times

It is a technology with a number of applications with an exponential growth that helps reduce consumption, which is to increase savings, does not pollute, is a clean energy, and is fully efficient in terms of energy



**our goal is to
reduce energy
consumption**

Both the available technology, as responsible habits, enable lower energy consumption, improving the competitiveness of enterprises and the quality of personal life.

APTAVI

The management of energy services

Experiencia Ahorro División Energética works with the sole objective of transforming the efficiency produced through actions in direct savings for our customers.

Energy efficiency is a practice that aims to reduce energy consumption. Thus production processes and energy use are optimized using the same or less to produce more goods and services.

Direct consumers, individuals and organizations can reduce energy consumption in order to cut costs and promote economic, political and environmental sustainability.

The business sector must work to increase efficiency and maximize profits. We work for social, economic and environmental well-being through awareness, information and training related to energy saving.

The energy audit allows companies to meet the stated energy consumption detecting:

- Factors affecting consumer.
- Identifying potential opportunities for savings at your fingertips.
- Analyze the technical and economic feasibility of implementing measures.

By analyzing personalized way the current state of energy that is being generated, we know the current state of the facilities and we can carry out proposals for savings that involve implement effective optimization of the management of its resources.

SOLUTION

Continuous improvement of energy efficiency in its facilities

Thanks to our comprehensive service we discover improvement opportunities, develop action plans and implement solutions that achieve the objectives, and to finally ensure the results achieved, with the aim of improving.

Based on continuous improvement, we have the right solution for each phase:

- **Define.** We seek efficiency with our customers with the knowledge of its facilities.
- **Measurement and analysis.** With remote **APTAVI®** we control consumption.
- **Enhance and design.** Focusing on energy efficiency solutions for buildings, industry and infrastructure, we will design the **strategy and the actions to be taken in each action.**
- **Control and verification.** Systems management and maintenance focused on energy efficiency as APTAVI, we can analyze and compare previous measurements with current. So we verify that the actions are aimed at our objectives, identifying excess consumption or energy losses, knowing the performance of facilities and opportunities for optimization.



BENEFITS

Continuous improvement of energy efficiency in its facilities

Thanks to the improvements achieved by our solutions a number of benefits is generated.

- Reduction of energy consumption.
- Improved productivity with reduced energy and operating costs.
- Reduction of energy intensity.
- Environmental improvements, reducing CO2 emissions.
- Improved corporate image.
- Comprehensive, continuous and personalized advice, to ensure the success of energy management.

Therefore energy efficiency is a resource that has tremendous advantages. For this reason it is at the top of the political and economic agenda of all developed countries.



Energy efficiency is key to improving competitiveness, reduce greenhouse gas emissions and ensure the sustainability of an industry or country.

In this sense, identifying obstacles and to formulate proposals for improvement are fundamentals to advance along the path of intelligent energy consumption.



**only if you know your
expenses you get
savings**

Every day your vehicle faces major efforts and test full strength for hours and it must use its full power. Improved behavior. Increases productivity.

AUTOMOTIVE

The management of energy services

In the **Experiencia Ahorro División Automación**, , we prepare your vehicle for all parameters and data necessary to enable us to know where and how the expenses occur.

Analyzing data and managing them personalized to their own needs, we will get the most efficient way to act for savings and return on your vehicle and therefore your company or exploitation.

- AsesorAdvice for control and route optimization.
- Analysis of energy management of the vehicle.
- Diagnosis of energy efficiency in transport.
- Advice for financing energy efficiency solutions.
- Direct communication with the driver.
- Expense control.
- System alerts.
- Management of available resources.
- Accounting.
- Know the exact cost of your vehicle in real time without estimates.

SOLUTION

Analyze · Decide · Save Money

We present an assembly design from modules on the functionality of the units conforms to the demand. The modular design allows to increase the capacity of each transport and allows customization, being adaptable to the needs and characteristics of any type of transport

As part of our personalized management, we conducted a preliminary study of your needs. The installation of volumetric measuring and our management module will help us know what is the consumption to achieve the greatest savings possible.

We provide access to the vehicle in real time, which will help to monitor more effectively the journeys made, including the mileage and performance of work optimizing time.

BENEFITS

A well run we generate efficiency savings

- **Route optimization.** You can locate in any of their vehicles any time, increasing safety and effectiveness. This way you can see from the center which is the closest to each location to perform work vehicle. This will save time and fuel.
- **Expense control.** With our system you can check the routes. With data collection, time, location, type of activity of each vehicle, you can better plan each day to facilitate and optimize productivity. And thereby benefit.
- **System alerts.** Alarms that you set will be notified immediately. That will be informed at all times of the state of its fleet (incidents, reviews, schedules, etc ...)
- **Roads.** It allows us to meet real-time road conditions, withholding, works and meteorology.
- **Resource management available.** Thanks to the control provided by the system, you can predict when and where you have to refuel.
- **Driver direct communication.** You can identify problems and fix them more effectively.

Access all vehicles in real time in a single click, it will help to monitor more effectively the work, reflecting on the map the exact location where other parameters is or has been, consumption, and optimizing time and productivity in the management of your company and your analysis allowing calculation of a real way the benefit



Every day your vehicle faces major efforts and test full force for hours. You must use full power, improving performance and increasing productivity. Ç

Moreover thanks APTAVI, we offer control of their resources that will generate quantifiable automotive savings in management.



experiencia
Ahorro[®]
DIVISIÓN GESTIÓN

**we can get a more
pleasant
and sustainable world**

Our goal is to maintain and prevent any incident, so that our customers have the confidence that nothing will fail.

SOLUTION

Comprehensive maintenance of their equipment, servers and facilities

The most important key commitment and success for **Experiencia Ahorro División Gestión** Management Division is its human team. A team of highly qualified in the use of technology as in the working knowledge of the business areas in which it does work..

The research and innovation capacity of our research team is what has allowed us to distinguish ourselves in the market as leading company that is committed to innovation as the only way to competitiveness.

Once you installed your system requires monitoring and advice, as the computer is constantly evolving, both in terms of hardware and software.

The real evolution of these processes requires a more comprehensive daily, the software must be fully updated, both fully automated level of operating systems, antivirus, application vulnerabilities, with event logs to detect any abnormality.


One of our main services is to offer our customers a comprehensive maintenance of their equipment, servers and facilities.

The purpose of this maintenance is to prevent any incident. To adapt to our customers we offer several services completely customized and tailored to the client maintenance. From the most basic to the most complete and always considering the needs of each client to not pay for services you do not need.

BENEFITS

Comprehensive maintenance of their equipment, servers and facilities

- Confidence. The teams working on better security as their status is known, and its operating conditions.
- Longer equipment and facilities.
- Prevent future incidents by reviewing, updating and control of the various tasks.
- Ensure uninterrupted work.
- Minimize the number of incidents and so the damage they cause.
- Lower cost of repairs



Our goal is to maintain and prevent any incident, so that our customers have the confidence that nothing will fail.

We adapt to any scenario, we offer maintenance services fully customized and adapted to your needs. From the most basic to the most comprehensive, taking into account the particular needs not to pay for services they do not need

CERTIFICATES

Currently we have certificates UNE-EN-ISO 9001:2008 / UNE-EN-ISO 14001:2004

UNE-EN-ISO 14001:2004

The International Standard **ISO 14001** on environmental management have as aim to provide organizations and companies to implement an element (which may be integrated with other management standards requirements) effective environmental system, helping organizations to achieve the environmental objectives proposed and maintain economic.



UNE-EN-ISO 9001:2008

The **ISO 9001** standard developed by the International Organization for Standardization (ISO) determines the requirements for a quality management system (QMS), which can be used for internal application by organizations, regardless of whether the product or service you provides a public organization or private company, whatever its size, for certification or contractual purposes.



STRATEGY

We define our products and our quality us different

Experiencia Ahorro, energy services company, is committed through this policy maintain and periodically review the system of Energy Management in the development of services, so as to allow:

- Continuously improve energy performance, directing efforts towards the efficient use of energy resources to the development of its activities and services.
- Establish and periodically verify compliance with the objectives and energy goals, having the necessary resources.
- Ensure continuous improvement and the availability of information that allows verifying energy performance.
- Applying energy efficiency criteria in the procurement of products and services, material handling, process design and services are developed.
- Establish and promote actions to build a culture of efficiency, the workers and the company.
- Comply with legislation, with regulations and standards and commitments voluntarily assume, related to the efficient, safe and responsible use of energy resources.
- System Energy Management is integrated with the systems of quality management, safety, occupational health, environment and social responsibility

We offer global solutions to our customers with products and services that allow them to achieve savings to your company. We seek a more efficient future in the management of their resources while maintaining service, comfort and quality of life.





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